

**POSITION ANNOUNCEMENT
BUSINESS DEVELOPMENT PROGRAM
DIRECTOR AND ASSOCIATE DEAN OF
COLLEGE OF ENGINEERING**

The University of Missouri Extension and the College of Engineering seeks a dynamic and innovative individual to provide visionary leadership and creativity to business and economic development programming throughout Missouri, including fostering interdisciplinary team efforts, coordination of extension research programs, and acquisition and leadership of revenue generation opportunities in support of business and economic needs and issues of Missouri.

MU, part of the four-campus University of Missouri System, is one of the most comprehensive universities in the United States. It is a Land Grant, AAU and Doctoral/Research Extensive institution with more than 30,000 students in Columbia, Missouri, one of America's most livable cities. The University of Missouri enjoys a mutually beneficial relationship with the state of Missouri, providing opportunity, growth, and flexibility for the institution.

In collaboration and partnership with MU College of Engineering, this position will provide leadership for statewide community academic programs; provide primary leadership for needs assessments, program development, and coordination of resources to ensure successful research-based educational programs throughout Missouri. In addition, this position may also be appointed as the Associate Dean for Entrepreneurship and Economic Development within the College of Engineering responsible for providing entrepreneurship leadership while working with faculty to integrate research, teaching, and entrepreneurship throughout the college. This position may also teach undergraduate and/or graduate level entrepreneurship classes.

This is a 12-month academic position. Appointment may be made on the tenure or non tenure track, depending on departmental and University approval of the academic credentials and qualifications of the successful candidate.

Primary responsibilities include:

1. Partnerships, collaborations, and communication leadership with public and private entities at all levels including state and federal agencies.
2. Lead the College of Engineering entrepreneurship and outreach programs.
3. Provide statewide leadership, management, and coordination to business development and entrepreneurship programs throughout Missouri.
4. Ensure successful administrative leadership including revenue generation, fiscal responsibilities, personnel management, and organizational leadership.

A full position description may be viewed at: http://extension.missouri.edu/careers/positions_available.html.

QUALIFICATIONS

Minimum of master's degree required with evidence of scholarly mastery of subject-matter relevant to business development. Earned Ph.D. or an equivalent professional terminal degree highly desired.

Five or more years of executive leadership experience including successfully leading business and/or economic development programs or organizations.

Demonstrated understanding of the educational process with developing, managing, and evaluating educational programs, including a demonstrated ability to promote creativity and vision in program development.

Successful experience in securing funding to support new and existing programs.

Experience as an effective liaison between or among various groups, including the ability to engage in successful negotiation, collaboration, and conflict resolution.

Significant successful experience in the administration and leadership of educational programs, including experience leading and managing people, strategic planning, and fiscal management of a considerable scope and complexity.

APPLICATION PROCEDURE

Application review will begin after Aug 1 and will continue until suitable candidates are identified or until filled. Interested candidates must submit the following documents to the address below:

1. A cover letter
2. A statement of your Extension philosophy
3. A detailed vitae or resume
4. Names, addresses, and contact information (phone / email) of 3-5 references
5. Academic transcripts

University of Missouri Extension HR
Attn: BD PD Search Committee
205 Whitten Hall
Columbia, MO 65211

Or, send electronic documents to: hrdext@missouri.edu, Attn: BD PD Search Committee.

For questions, contact Melinda Adams, MU Extension Human Resources Manager, at adamsmel@missouri.edu or 573-882-4721, or David Baker, BD PD Search Committee Chair and Program Director for MU Extension Agriculture, at Bakerd@missouri.edu or 573-882-6385.

Additional information about the University of Missouri Extension and the College of Engineering can be found at <http://extension.missouri.edu/> and <http://engineering.missouri.edu/>.

EEO / ADA / AA Employer